COMMISSIONERS

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4 GARY PIERCE, Chairman PAUL NEWMAN

AZ CORP COMMISSION DOCKET CONTROL

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IN THE MATTER OF THE APPLICATION
OF ARIZONA-AMERICAN WATER
COMPANY, AN ARIZONA
CORPORATION, FOR A
DETERMINATION OF THE CURRENT
FAIR VALUE OF ITS UTILITY PLANT
AND PROPERTY AND FOR INCREASES
IN ITS RATES AND CHARGES BASED
THEREON FOR UTILITY SERVICE BY ITS
ANTHEM WATER DISTRICT AND ITS

IN THE MATTER OF THE APPLICATION OF ARIZONA-AMERICAN WATER COMPANY, AN ARIZONA CORPORATION, FOR A DETERMINATION OF THE CURRENT

SUN CITY WATER DISTRICT.

FAIR VALUE OF ITS UTILITY PLANT AND PROPERTY AND FOR INCREASES IN ITS RATES AND CHARGES BASED

THEREON FOR UTILITY SERVICE BY ITS ANTHEM/AGUA FRIA WASTEWATER DISTRICT, ITS SUN CITY WASTEWATER

DISTRICT AND ITS SUN CITY WEST WASTEWATER DISTRICT.

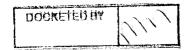
DOCKET NO. W-01303A-09-0343

DOCKET NO. SW-01303A-09-0343

Arizona Corporation Commission

DOCKETED

AUG 1 6 2011



DIRECT TESTIMONY OF DAN L. NEIDLINGER

ANTHEM/AGUA FRIA WASTEWATER DISTRICT DECONSOLIDATION

Q1. PLEASE STATE YOUR NAME, ADDRESS AND OCCUPATION.

A1. My name is Dan L. Neidlinger. My business address is 3020 North 17th Drive,

Phoenix, Arizona. I am President of Neidlinger & Associates, Ltd., a consulting firm specializing in utility rate economics.

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Q2. DID YOU PREVIOUSLY FILE DIRECT AND SURREBUTTAL TESTIMONY IN THIS PROCEEDING AS WELL AS TESTIMONY REGARDING THE CONSOLIDATION OF A PORTION OF ARIZONA-AMERICAN WATER COMPANY'S WATER AND WASTEWATER DISTRICTS?

Yes, I did. A2.

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O3. ON WHOSE BEHALF ARE YOU APPEARING IN THIS PROCEEDING?

A3. I am appearing on behalf of the Anthem Community Council ("Anthem"). Anthem has intervened in this proceeding on behalf of over 8,800 water and wastewater customers of Arizona-American Water Company ("AAWC" or "Company").

WHAT IS THE PURPOSE OF THIS ADDITIONAL DIRECT TESTIMONY? 04.

My testimony addresses certain issues related to the deconsolidation of the Anthem A4. and Agua Fria wastewater operations that are the subject of the Company's April 1, 2011 Application. In Decision No. 72047 dated January 6, 2011, the Commission ordered the Company to file by that date proposed stand-alone revenue requirements for the two districts pursuant to a settlement agreement among the Company, ACC Staff, RUCO and Anthem late last year in an earlier stage of this proceeding. After previously considering in this proceeding the pros and cons of consolidation of several of the Company's other water and wastewater districts, the Commission decided against consolidation for the Company at this time due, in part, to large differences in cost of service among the districts.

WHY SHOULD THE ANTHEM AND AGUA FRIA WASTEWATER **Q5. DISTRICTS BE DECONSOLIDATED?**

The underlying need for deconsolidation is the large difference in cost of service A5. between the two districts as evidenced in the Company's April 1, 2011 filing. Cost of service is the single most important criterion in the development of fair and reasonable revenues and related rates for a utility in a regulated environment. In this instance, the

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current rates are not cost-based. This is not only inequitable, but it creates distortion in price signals to both Anthem and Agua Fria customers concerning the use of the wastewater services provided by the Company.

Anthem's wastewater infrastructure is self-contained and designed to serve all of Anthem's wastewater needs, and only Anthem's needs. It is not connected to any of the treatment facilities owned by the Company to serve Agua Fria customers. It has its own treatment plant. Under present rates, Anthem's customers are unfairly required to provide a return on utility plant that they do not use since that plant is not interconnected with the Anthem system. An example is the Company's Northwest Treatment Plant ("Northwest Plant"). Under consolidated rates, Anthem wastewater customers bear the burden of a significant portion of the costs of this treatment facility. Deconsolidation cures this inequity.

WHAT ARE THE MAJOR ISSUES ADDRESSED IN YOUR TESTIMONY? **Q6.**

There are two. The first major issue is the potential rate shock to Agua Fria A6. customers accompanying the deconsolidation of these two wastewater districts. Commission recently approved a significant (54%) increase in wastewater rates for the consolidated district. Under the Company's proposed deconsolidation filing, Anthem's overall increase would be reduced to 15.46% percent from test year revenue levels whereas Agua Fria would experience an increase of 139.73%. When measured from current revenue levels, the Agua Fria increase is 60%. I am proposing a three-step, three (3) year phase in of these large revenue adjustments to mitigate the rate shock impact on Agua Fria customers which would otherwise occur.

The second major issue addresses the Company's proposed revenue increases to Anthem's residential and commercial customers in order to recover a short-fall in wholesale revenues from the City of Phoenix due to a renegotiation in 2011 of the wastewater treatment contract between the Company and the City. This change is clearly outside the scope of the 2008 test year and should not be considered in this deconsolidation

matter. The purpose of this proceeding is to disaggregate the wastewater plant values for the Anthem and Agua Fria wastewater systems, respectively, without changing the overall Anthem/Agua Fria wastewater revenue the Company has been authorized to recover and the expense and rate base findings of the Commission in Decision No. 72047. Accordingly, the recent changes to the wholesale treatment rate charged the City of Phoenix should be dealt with in the next rate case along with the many other changes that have taken place since 2008.

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Q7. WHAT IS THE MAGNITUDE OF THE REVENUE SHIFT FROM THE **ANTHEM** DISTRICT TO THE **AGUA** FRIA DISTRICT ON **DECONSOLIDATED BASIS?**

On a deconsolidated basis, over \$2.4 million of revenue responsibility is transferred A7. from Anthem to Agua Fria based on the Company's Statements and Schedules. This is a sizeable shift since it represents 18% of the combined revenue requirement of \$13.3 million authorized in Decision No. 72047. One of the major reasons for this large disparity is the change, on a deconsolidated basis, in the ratemaking treatment of the Northwest Plant. As previously noted, on a consolidated basis, Anthem shoulders a large portion of the estimated \$1.9 million¹ revenue requirement of the Northwest Plant. On a deconsolidated basis, Agua Fria is responsible for 100% of the allocated revenue requirement associated with this plant which heretofore has been allocated on a consolidated basis to Anthem and Agua Fria. As also previously mentioned, Anthem has its own wastewater treatment plant and none of its wastewater is treated by the Northwest Plant.

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¹ Revenue requirement estimate per Company response to Anthem data request 1.2.

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Q8. PLEASE EXPLAIN YOUR 3-STEP PHASE IN PLAN **FOR** DECONSOLIDATING THE REVENUES OF THE ANTHEM/AGUA FRIA WASTEWATER DISTRICT.

A8. I am proposing a three-step revenue and rate adjustment plan to be implemented over a period of three (3) years. Under this plan, annual adjustments of approximately \$800,000 would be made to progressively increase Agua Fria's rates and reduce Anthem's rates. The Company would remain whole since there would be no change in overall revenue levels.

Q9. HAVE YOU PREPARED ANY EXHIBITS THAT SHOW THE IMPACT OF YOUR PLAN ON THE REVENUES OF BOTH ANTHEM AND AGUA FRIA?

A9. Yes. The revenue impact on Anthem and Agua Fria under each step is shown on the attached Exhibit DLN-1 and Exhibit DLN-2, respectively. Adjustments would be made to currently approved revenue levels rather than the test year revenue levels shown in the Company's deconsolidation filing. For Anthem, class revenues would be reduced by 9.12% in Step 1, 10.03% in Step 2 and 11.15% in Step 3. Agua Fria class revenues would be increased by 20.95% in Step 1, 17.32% in Step 2 and 14.77% in Step 3. Equal percentage adjustments would be applied to each customer class. No upward or downward adjustment is proposed for effluent revenues. The step adjustment approach I am recommending would significantly mitigate the rate shock issue facing the Company's Agua Fria wastewater customers.

PLEASE EXPLAIN THE BOTTOM SECTION OF EXHIBITS DLN-1 AND O10. DLN-2 CAPTIONED "TOTAL ADJUSTMENT FROM TEST YEAR REVENUES".

These sections are provided to link the three-step phase in plan with the Company's filing which begins with test year revenues. For both Anthem and Agua Fria, Step 3 revenue amounts are equal² to the "Deconsolidated Rates" column shown on the

² There is a small, unexplained difference between the Company total for Anthem's deconsolidated rates and the Step 3 revenue total for Anthem shown on Exhibit DLN-1. 796616

Company's respective A-1 schedules. The beginning point for the three-step phase in plan is the current consolidated revenue requirement of \$13.3 million recently approved by the Commission.

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HOW DO YOUR CLASS REVENUE REQUIREMENTS FOR ANTHEM AT Q11. THE END OF STEP 3 DIFFER FROM THOSE PROPOSED BY THE COMPANY?

A comparison of revenues for Anthem by customer class at the end of Step 3 with the class deconsolidated revenue proposals of the Company is provided on Exhibit DLN-3. As previously mentioned, the Company reduced revenues for the wholesale class ("OWU") to reflect a change in the treatment rates charged to the City of Phoenix. The Company's proposed OWU revenues of only \$387,153 are \$903,357 less than the \$1,290,510 approved by the Commission in January. At Step 3, OWU revenues are \$937,563 or \$550,410 greater than the revised contract amount. As shown on Exhibit DLN-3, the Company is improperly attempting to shift this short-fall to the residential and commercial wastewater customers of Anthem. It would be wrong for the Commission to alter its customer class revenue requirements for Anthem in order to address a transaction that occurred three years after the end of the test year in this case. This issue is strictly a Company/City of Phoenix matter that has no ratemaking relevance at this time.

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DO YOU HAVE ANY OTHER COMMENTS WITH RESPECT TO THE **O12.** APRIL 1, 2011 APPLICATION AND TESTIMONY FILED BY THE COMPANY?

Yes. Company witness Sandra L. Murrey in her direct testimony requests that the A12. Commission reconsider "whether a winter-average rate design is appropriate for both districts in the event of rate deconsolidation". I agree with that suggestion, at least with regard to Anthem customers. I don't presume to speak for the wishes of the Agua Fria customers on this issue.

My analysis indicates that although approximately 60% of Anthem customers would benefit from this change in rate design, many of the remaining 40% would be unfairly

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punished for maintaining mandated winter lawns pursuant to CC&R requirements. For instance, 20% of the customers (high use) would experience monthly bills that exceed \$100. A monthly bill of \$100 is \$26.20 per month or 35% higher than the maximum of \$74.80 under the current rate design. Similarly, another 20% of the customers (low use) would experience a reduction in monthly bills of 45% or more. Although the lower rates at Step 3 will partially mitigate these disparities, the current rate design is preferable to the winter-average rate for these customers since it would eliminate the large bill variances. Moreover, the current design has much better cost of service underpinnings.

By way of background, Anthem asked the Commission to retain the current fixed/commodity rate structure in its exceptions to the ROO which preceded Decision No. 72047. In addition, as part of the settlement agreement reached by the parties, implementation of the winter-average residential rates proposed by the Commission's Staff was delayed until June 2012. Further, I am not sure that there was a full appreciation at that time as to the impact this change in rate design would have on a significant portion of Anthem's wastewater customers. Thus, as previously noted, I concur with the Company's suggestion that implementation of the winter-average rate design be postponed. Such postponement of the effective June 2012 date would not, in my view, violate the core findings and mandates of the Commission's January 6, 2011 order.

O13. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

A13. Yes, it does.

1 2	ORIGINAL AND THIRTEEN (13) COPIES of the foregoing and attached exhibits hand-delivered for filing this 16 th day
3	of August, 2011 to:
4	Docket Control Arizona Corporation Commission 1200 W. Washington Street
5	Phoenix, AZ 85007
6	COPY of the foregoing and attached exhibits mailed or e-mailed this 16 th day of August, 2011, to:
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ARIZONA-AMERICAN WATER COMPANY ACC DOCKET NO. SW-0130A-09-0343

Deconsolidation of Anthem and Aqua Fria Wastewater Districts Proposed 3-Step Revenue Phase-In Plan Anthem District

DESCRIPTION	BEGINNING AMOUNT (1)	STEP CHANGE	PERCENT CHANGE	ENDING AMOUNT (1)
!	PHASE-IN STEPS FROI	W PRESENT REVEN	UES	
STEP 1 - ANTHEM:				
Present Revenues:				
Residential	\$6,931,426	-\$631,900	-9.12%	\$6,299,526
Commercial	631,735	-57,592	-9.12%	574,143
OWU	1,290,510	-117,649	-9.12%	1,172,861
Effluent	449,603	0		449,603
Total Revenues	\$9,303,274	-\$807,141	-8.68%	\$8,496,133
STEP 2 - ANTHEM:		***************************************		
Step 1 Revenues:				
Residential	6,299,526	-\$631,900	-10.03%	\$5,667,626
Commercial	574,143	-57,592	-10.03%	516,551
OWU	1,172,861	-117,649	-10.03%	1,055,212
Effluent	449,603	0		449,603
Total Revenues	\$8,496,133	-\$807,141	-9.50%	\$7,688,992
STEP 3 - ANTHEM:				
Step 2 Revenues:				
Residential	5,667,626	-\$631,900	-11.15%	\$5,035,726
Commercial	516,551	-57,592	-11.15%	458,959
OWU	1,055,212	-117,649	-11.15%	937,563
Effluent	449,603	0		449,603
Total Revenues	\$7,688,992 	-\$807,141	-10.50%	\$6,881,851
<u>101</u>	TAL ADJUSTMENT FRO	OM TEST YEAR REV	ENUES	
	TEST YEAR	STEP 3	TOTAL	PERCENT
CUSTOMER CLASS	REVENUES	REVENUES	CHANGE	CHANGE
Residential	\$4,828,681	\$5,035,726	\$207,045	4.29%
Commercial	395,117	458,959	63,842	16.16%
OWU	733,666	937,563	203,897	27.79%
Effluent		449,603	449,603	
Total Revenues	\$5,957,464	\$6,881,851	\$924,387	15.52%

NOTE:

⁽¹⁾ Excluding Other Wastewater Revenues

ARIZONA-AMERICAN WATER COMPANY ACC DOCKET NO. SW-0130A-09-0343

Deconsolidation of Anthem and Aqua Fria Wastewater Districts Proposed 3-Step Revenue Phase-In Plan Agua Fria District

DESCRIPTION	BEGINNING AMOUNT (1)	STEP CHANGE	PERCENT CHANGE	ENDING AMOUNT (1)
	PHASE-IN STEPS FROI	M PRESENT REVEN	UFS	
STEP 1 - AGUA FRIA:	1 11/10 HT 01 E1 0 1 11(0)			
Present Revenues:				
Residential	\$3,714,323	\$778,275	20.95%	\$4,492,598
Commercial	137,764	28,866	20.95%	166,630
Effluent	136,975	0		136,975
Total Revenues	\$3,989,062	\$807,141	20.23%	\$4,796,203
STEP 2 - AGUA FRIA:				
Step 1 Revenues:				
Residential	\$4,492,598	\$778,275	17.32%	\$5,270,873
Commercial	166,630	28,866	17.32%	195,496
Effluent	136,975	0		136,975
Total Revenues	\$4,796,203	\$807,141	16.83%	\$5,603,344
STEP 3 - AGUA FRIA:			***************************************	
Step 2 Revenues:				
Residential	\$5,270,873	\$778,275	14.77%	\$6,049,148
Commercial	195,496	28,866	14.77%	224,362
Effluent	136,975	0		136,975
Total Revenues	\$5,603,344	\$807,141	14.40%	\$6,410,485
<u>TO</u> -	TAL ADJUSTMENT FRO	OM TEST YEAR REV	ENUES	
	TEST YEAR	STEP 3	TOTAL	PERCENT
CUSTOMER CLASS	REVENUES	REVENUES	CHANGE	CHANGE
Residential	\$2,588,018	\$6,049,148	\$3,461,130	133.74%
Commercial	85,979	224,362	138,383	160.95%
		100 000		

\$2,673,997

136,975

\$6,410,485

136,975

139.73%

\$3,736,488

NOTE:

Effluent

Total Revenues

⁽¹⁾ Excluding Other Wastewater Revenues

ARIZONA-AMERICAN WATER COMPANY ACC DOCKET NO. SW-0130A-09-0343

Deconsolidation of Anthem and Aqua Fria Wastewater Districts Proposed Deconsolidated Class Revenues vs Company Deconsolidated Class Revenues <u>Anthem District</u>

DESCRIPTION	TEST YEAR REVENUES	DECONSOL. REVENUES	INCREASE (DECREASE)	PERCENT INCREASE
ANTHEM PROPOSAL: (1)	NA CARACA			
Residential	\$4,828,681	\$5,035,726	\$207,045	4.29%
Commercial	395,117	458,959	63,842	16.16%
OWU	733,666	937,563	203,897	27.79%
Effluent		449,603	449,603	
Total	\$5,957,464	\$6,881,851	\$924,387	15.52%
COMPANY PROPOSAL: (2)				
Residential	\$4,828,681	\$5,575,968	\$747,287	15.48%
Commercial	395,117	466,017	70,900	17.94%
OWU	733,666	387,153	-346,513	-47.23%
Effluent	,	449,603	449,603	
Total	\$5,957,464	\$6,878,741	\$921,277	15.46%
ANTHEM VARIANCE FROM CO.:				
Residential			-\$540,242	-11.19%
Commercial			-7,058	-1.79%
OWU			550,410	75.02%
Effluent			0	
Total (3)			\$3,110	0.05%

NOTES:

- (1) Per Exhibit DLN-1
- (2) Per Company Filing Anthem Wastewater Schedule A-1
- (3) Unreconciled Difference \$3,110